



SCALITYDAY26



Scality's very first customer.

16 years of production excellence leveraging Lenovo bare metal hardware.



Thierry Demeire

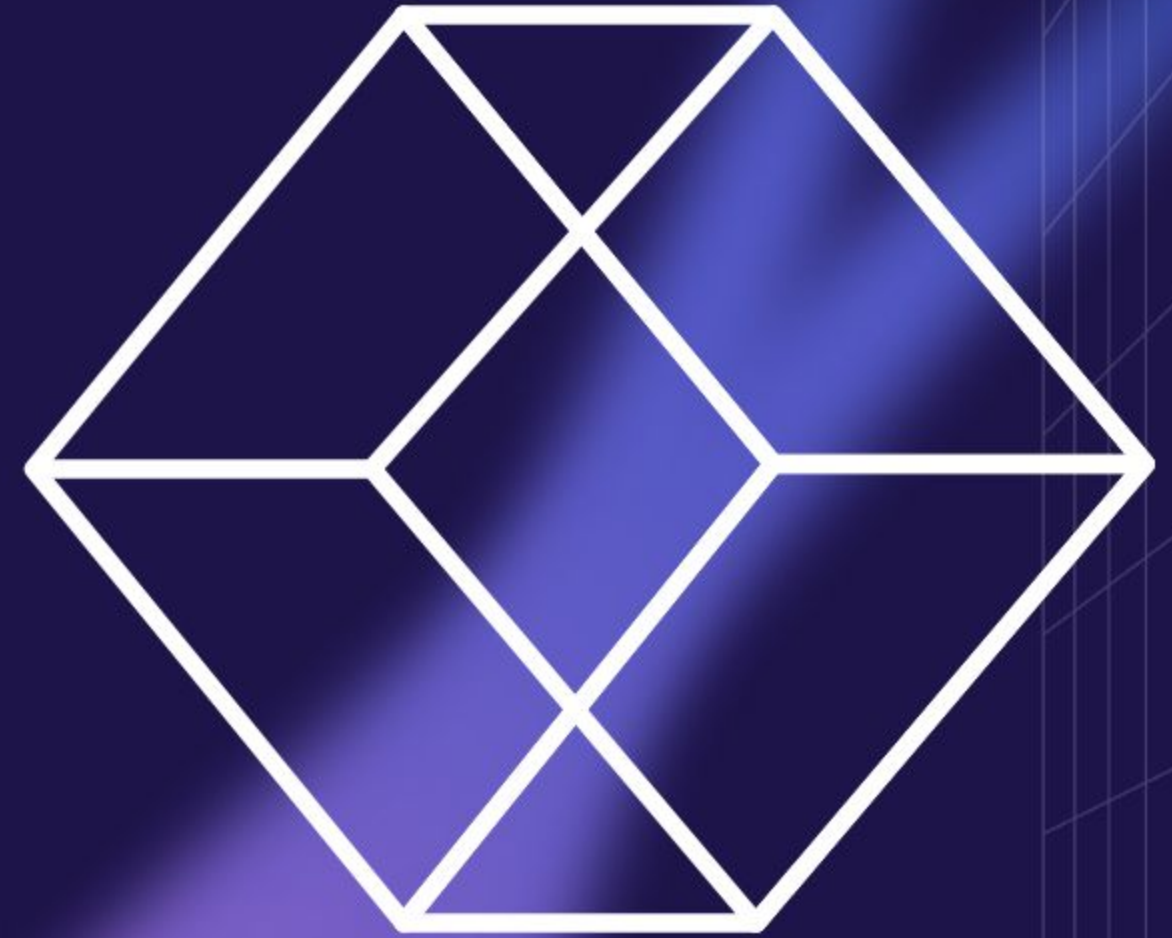
Product Owner Private
Cloud Services
Telenet



Marco Pozzoni

Europe and META Enterprise
Solutions Sales Director
Lenovo

Telenet Group & Private Cloud Services



Telenet Group

Liberty Global: brands



Spin-off in 2027



ziggo group



Telenet holding

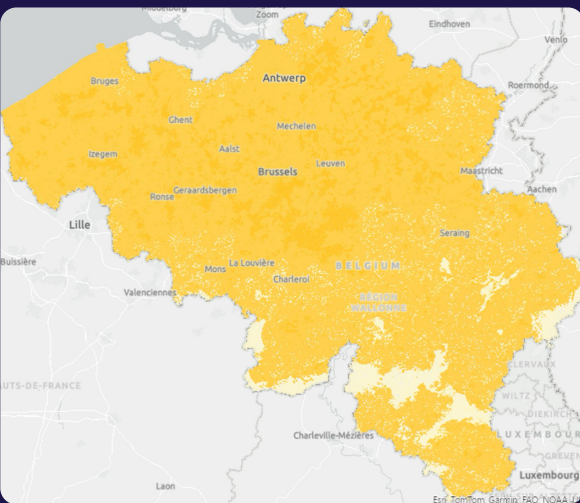


Telenet holding

Telenet group

Wyre

Media group



4G/5G Mobile Coverage



Fiber Coverage



TELENET GROUP: CONNECTING BELGIUM AT SCALE

A high-capacity network, a broad customer base and a nationwide service organisation.

€2.85B

ANNUAL TURNOVER

CUSTOMERS

2.7M

Mobile post-paid customers

1.8M

Internet customers

1.5M

TV subscribers

PEOPLE & SERVICE

3,400

Employees

370

Field technicians

23K

Customer contacts per day

COAX

NETWORK

1 Gbps

Across 100% of HFC footprint

12,000 km

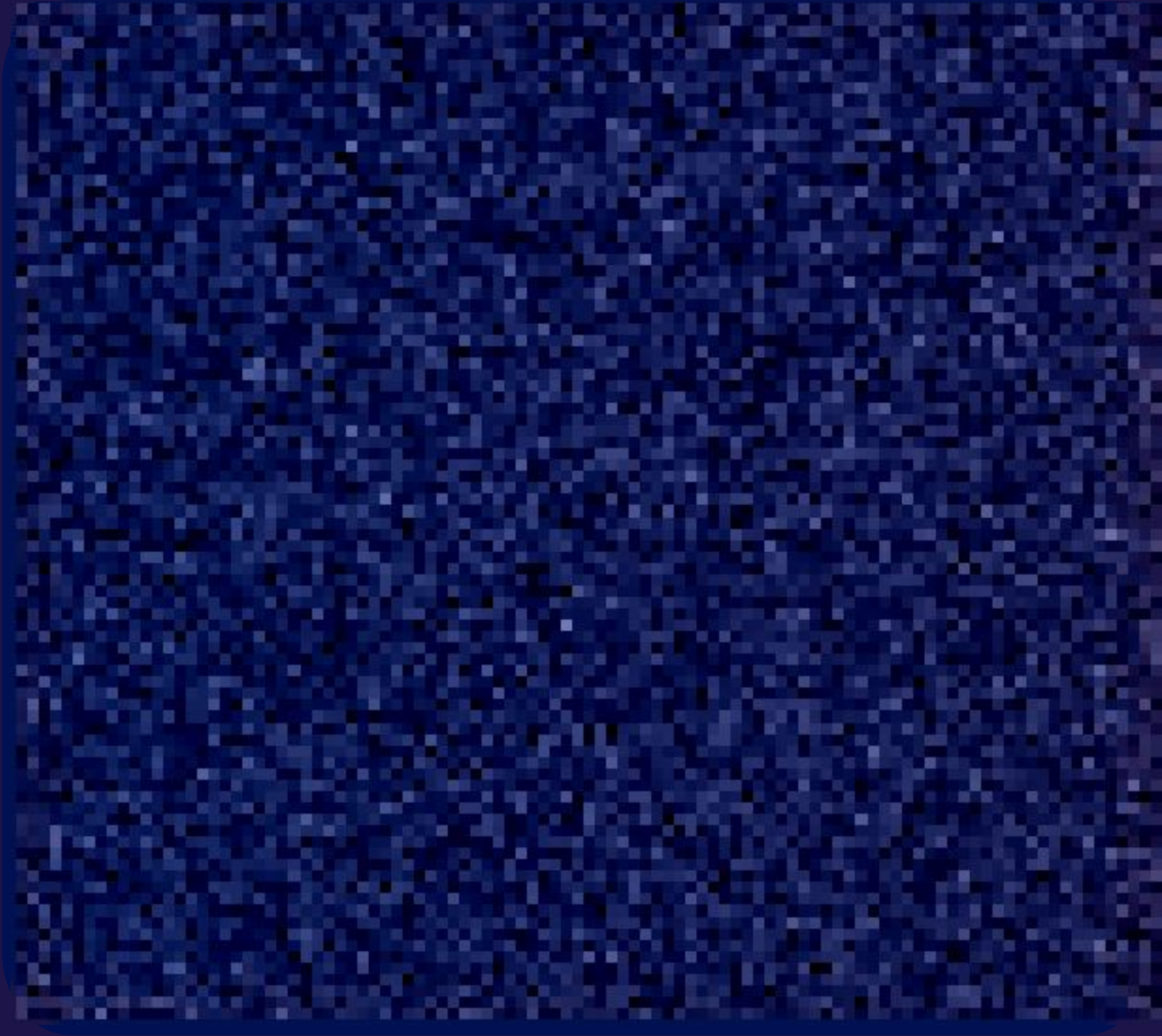
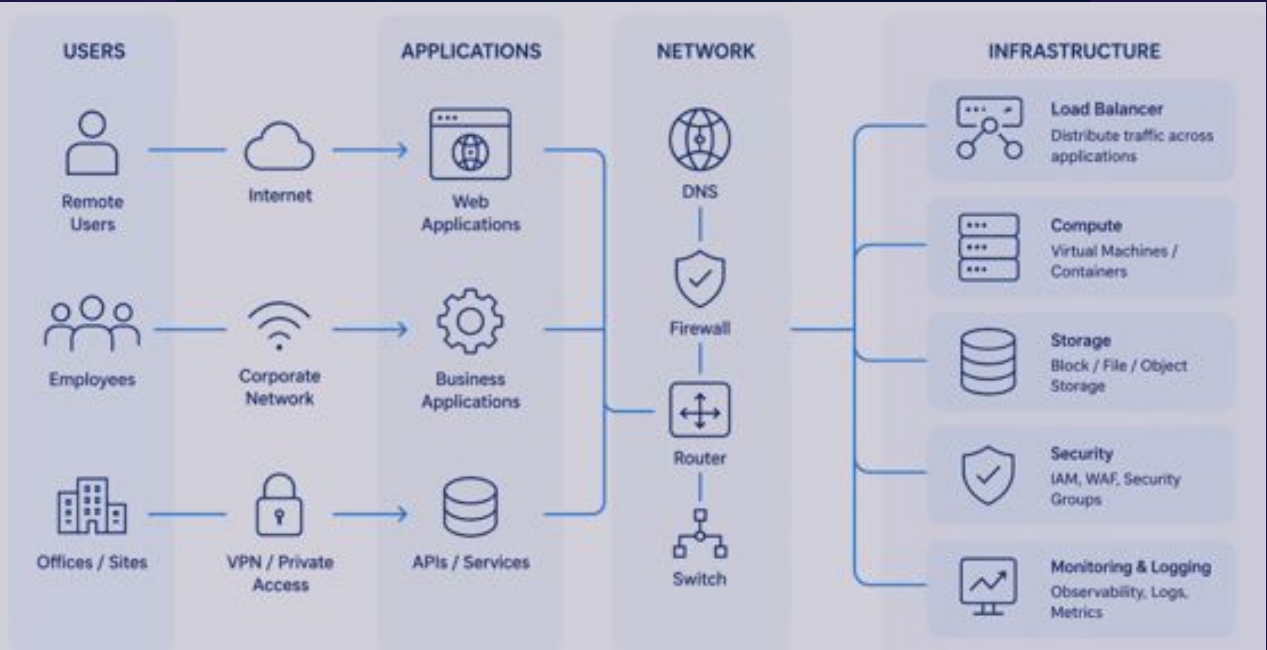
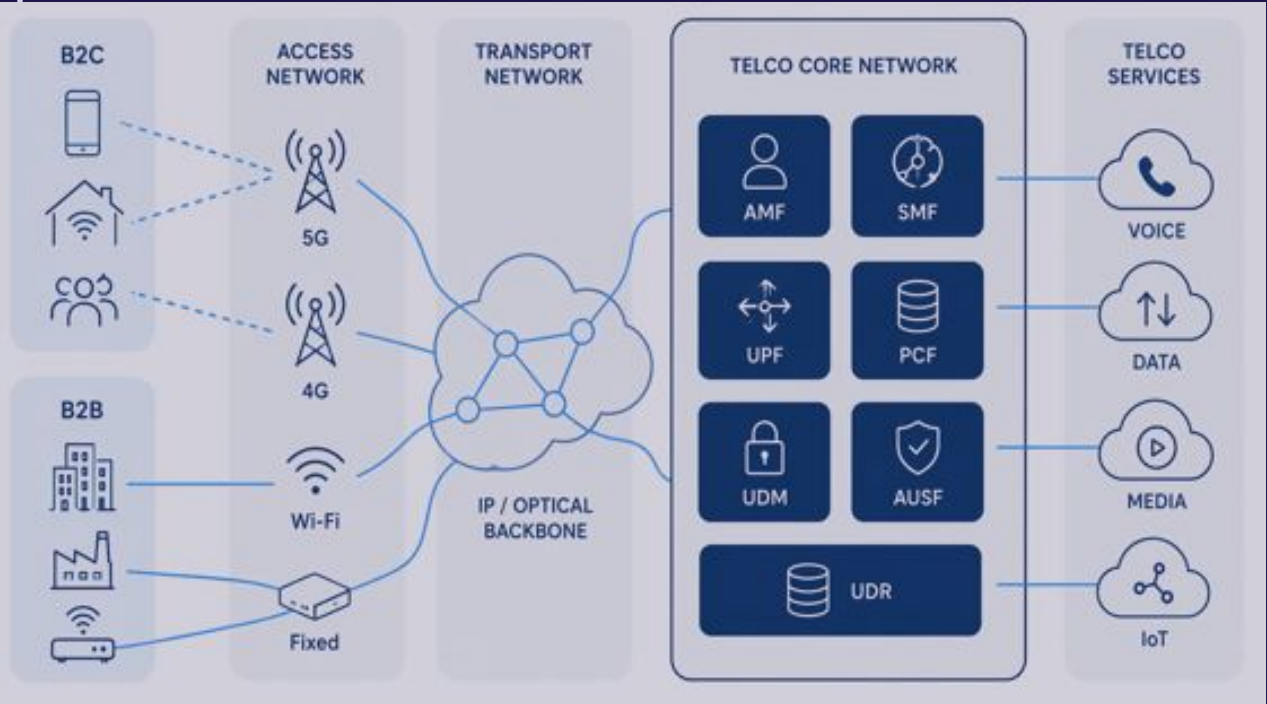
Fiber-optic cable

68,000 km

Coax cable

Private Cloud Services

Compute, storage, virtualization and OS, delivered as one fully managed private cloud

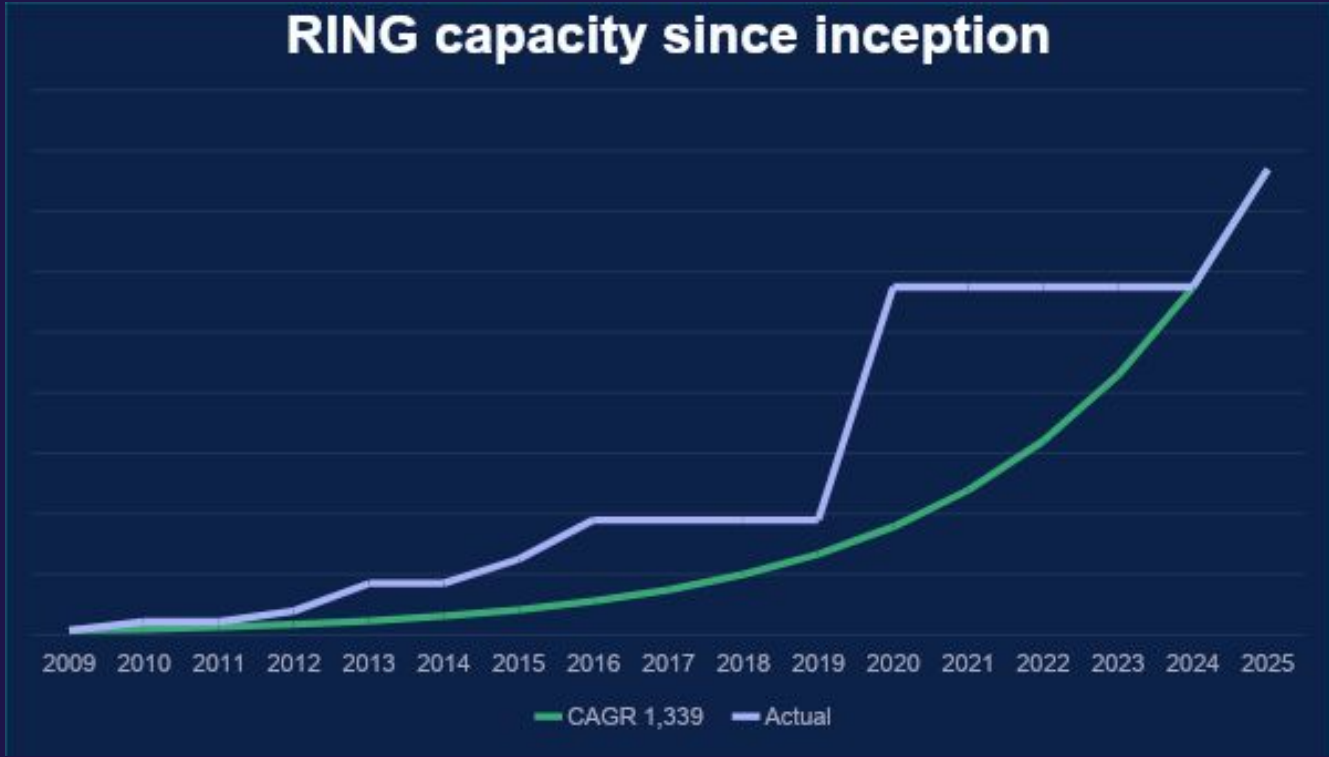


**16 years of building,
scaling and reaching
five nines uptime**



Scality RING

Three Data Centers. One Platform. Critical Services at scale



BUSINESS & DIGITAL SERVICES



CUSTOMER MAIL

Zimbra customer mail platform



TV & CONTENT PLAY-OUT

Digital TV • Set-top boxes • Play OTT



CONTENT SUPPLY CHAIN

Exchange hub • Ingestion • Generic origin



NETWORK DATA

Mobile network tracing information



PROTECTION & RETENTION

B2B backup target • Non-legal archive

Small objects are protected by 3-way replication (>32KB mail and >60KB other use cases)
Larger objects by 7+5 erasure coding
Balancing performance and storage efficiency.



From resilient email storage to a strategic multi-service platform

2009 decision • 2010 production start • 2026 refreshed platform

25×

CAPACITY GROWTH

+40%

CUSTOMER-BASE GROWTH

>1M

USERS SERVED

604M

S3 OBJECTS STORED

99.999%

UPTIME

5.47 PB

2026 TOTAL CAPACITY
INCLUDING DATA PROTECTION

EVOLUTION ACROSS FIVE DIMENSIONS

●

ARCHITECTURE

●

USAGE

●

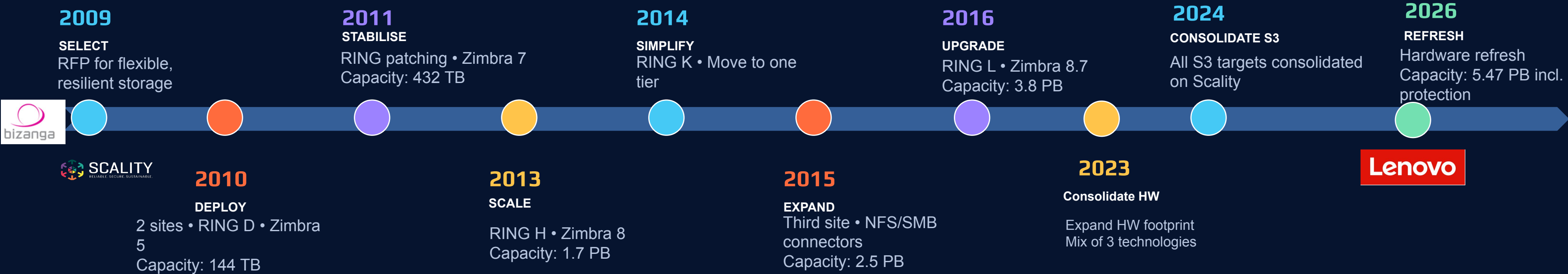
SOFTWARE

●

TIERS

●

HARDWARE



ENDURING BUSINESS VALUE

A proven platform continuously adapted to changing demand, technology and infrastructure while sustaining five-nines availability.

Take Aways

The Verdict After 16 Years

The intelligence is in the software, so the hardware can change while the service never does.

Stability and Resilience

Patching, upgrades, change of architecture and hardware replacements happen without service interruptions

Caveat:
You are not protected from human error.

ScaleCare

The ScaleCare is valuable.

Good overview of what has happened (reactive)

Good look ahead on what needs of could be undertaken (proactive)

Looking forward is an imperative Capacity management

When upgrading the RING you need spare capacity.

The RING is a supertanker; it needs time to change course.

Keeping bootstraplists up-to-date is a "must-do"

Hardware agnostic

Scality is software-defined and enables heterogenous hardware

- Mix different vendors
- Mix different generations
- Replace servers per refresh policy, budget and/or capacity needs

Without any service or customer impact



Renew. Expand. Protect: the future of our RING

3-2-1 Backup strategy
Hardware Refresh



COMPLETING THE 3-2-1 BACKUP STRATEGY

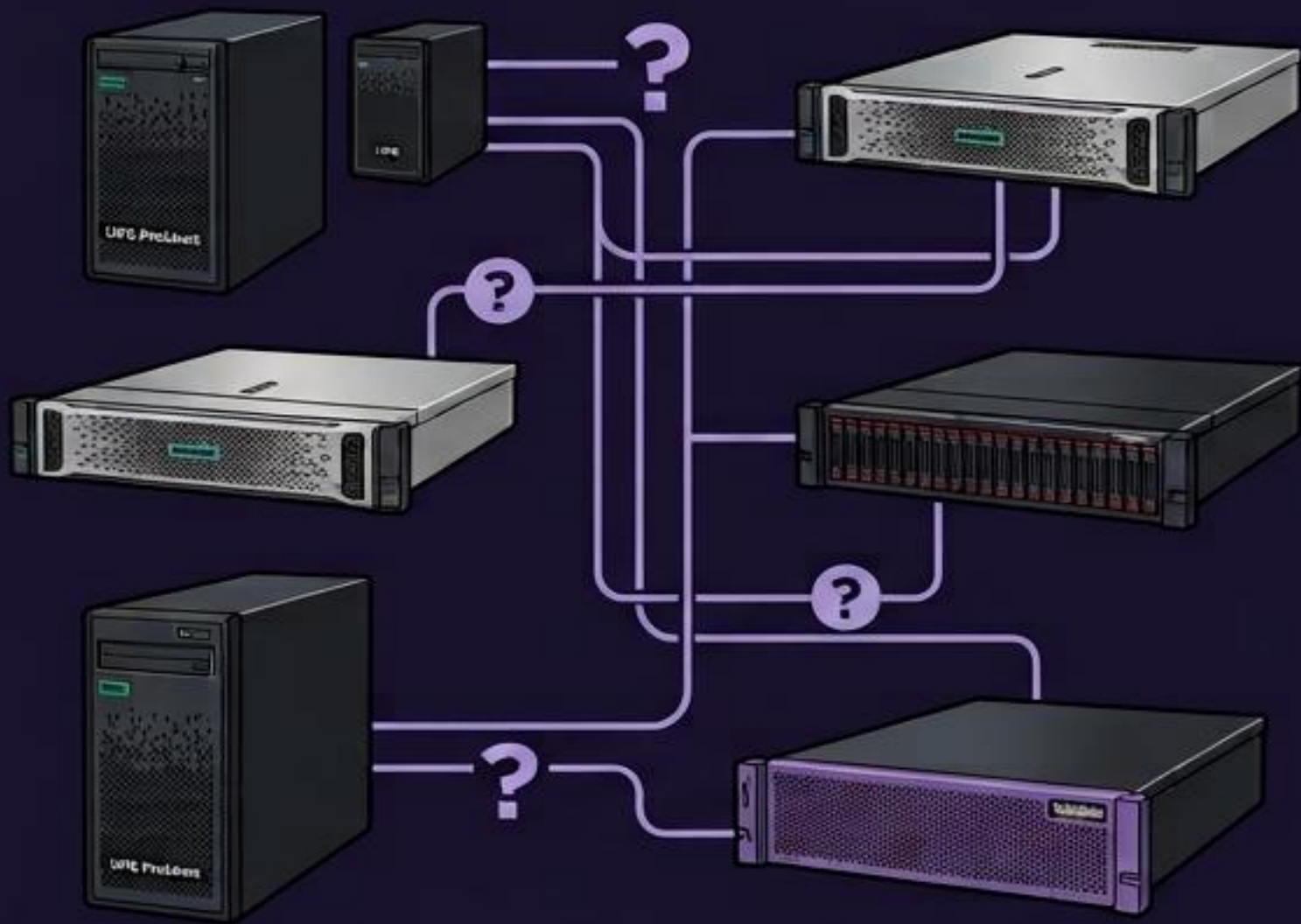
The final step: a third immutable copy on a geo-distributed Scality RING

Protecting applications and virtual machines across four data centres



PROCUREMENT IN Q4/2025, BUDGET ALLOWED A COMPLETE HARDWARE REFRESH

BEFORE: MIXED HPE/LENOVO SETUP



AFTER: 100% LENOVO SOLUTION



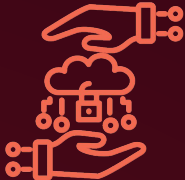
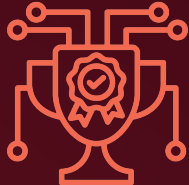
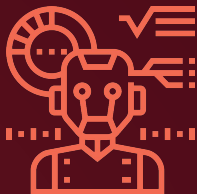
BENEFITS OF CONSOLIDATION TO ONE HARDWARE VENDOR SOLUTION:

Reduced Complexity, Single Hardware Support, Lower TCO, and using standard keyspace layout, instead of Telenet custom.



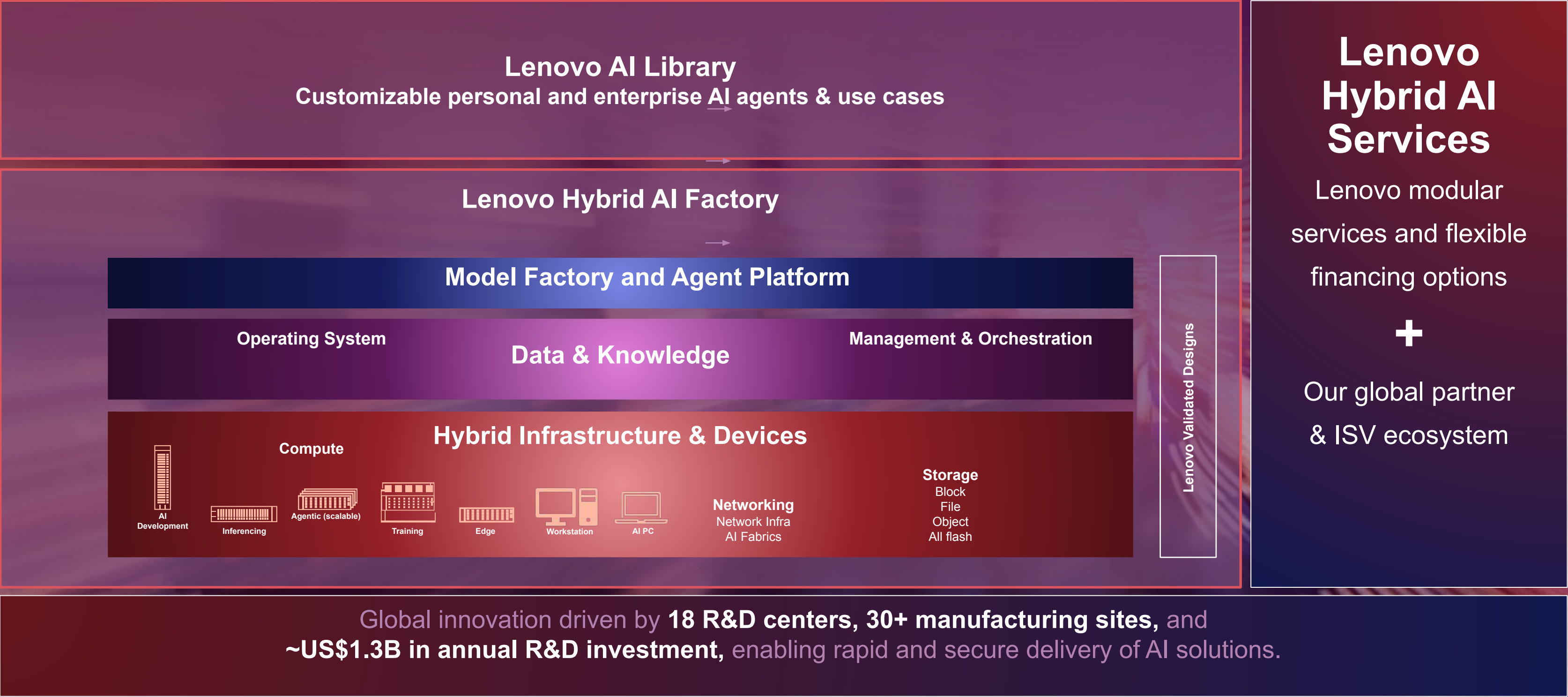
The Race to Enterprise AI

Five priorities shaping CIO investment and transformation decisions

1		Business Priorities Reinvent the business with AI		#1 global business priority, ahead of productivity and profit growth
2		AI Adoption / Implementation Scale AI beyond IT		93% expect positive AI ROI, averaging \$2.79 for every \$1 invested
3		AI Investment Modernize infrastructure scale AI	to	96% plan to increase AI investment; infrastructure ranks #1
4		AI Trust Make AI governance and security non-negotiable		Only 27% have comprehensive AI governance, while responsible AI and data security remain key concerns
5		Agentic AI Prepare for autonomous agents	AI	>50% are exploring or deploying agentic AI, but most are not ready to scale within 12 months

The Lenovo Hybrid AI Advantage™

The building blocks of Enterprise AI



Lenovo + Scality: the Power of Two

Capture the Growth of AI, Object Storage and Enterprise Data

THE PARTNERSHIP

**Complementary strengths.
Integrated scale.**

Lenovo infrastructure and Scality storage deliver an enterprise-ready unstructured-data platform.

One platform. Four growth levers.

01 Built for AI workloads

S3-compatible storage powers AI, analytics, backup and archive.

02 Cyber resilience and durable protection

Enterprise-grade infrastructure and data protection safeguard critical data.

03 Compelling TCO with scalable growth

Scale-out architecture and flexible capacity optimize investment as data grows.

04 Joint go-to-market. Greater enterprise reach.

Lenovo's channels and Scality's expertise accelerate enterprise storage growth.

thanks.

**Smarter
technology
for all**

Lenovo